



Presenting Analyst

Job Title: Presenting Analyst

Reports to: Practice Director - Analyses

Why Managementors?

Since 1996 Managementors have delivered performance improvement projects for some of the best known names in the UK. Working for Managementors, you will be given the opportunity to develop and hone your skills quickly, whilst making real change on client sites. Our clients are some of the most successful and forward thinking companies and our focus is always on delivering them sustainable performance improvements. By joining us, our close-knit culture will give you great opportunities in a range of different environments such as Transport, Finance, IT/Telecoms, Infrastructure, Facilities Management etc. It's an exciting time to join Managementors - we are a dynamic company, with a clear strategy and a determination to make this vision become a reality.

Role Overview and Core Responsibilities:

As a Presenting Analyst you will be supporting our Practice Director – Analyses in analysis coordination and planning - ensuring that issues and areas of opportunity are uncovered for our clients. You will be responsible for end to end engagement with the client such as conducting pre-analysis stakeholder interviews, presenting findings in feedback meetings and pitching our project solution to help secure project revenue for the business.

A key part of the role will include conducting and feeding back on Day in the Life Studies, Data Analysis and Brown Papers as well as mapping and critiquing our clients' 'as-is' Workflow Process and Management Operating System (Forecasting, Planning, Controlling, Reporting and Reviewing).

Other key responsibilities include:

- Scoping project solutions and the associated forecasted benefits/savings to the client
- Reviewing and critiquing the analysis team's studies
- Providing feedback to, and helping to develop, analysis team members
- Writing formal project proposals



What are we looking for?

We're looking for that rare person who has a blend of personal skills, an analytical mind and the ability to articulate their insight confidently and coherently. The individual needs to have a strong desire to win and deliver high quality output in short time frames.

To qualify for the role you must have:

- Minimum of a 2:1 in a University degree, preferably BSc/BEng (or higher science based degree)
- Minimum 3-5 years' experience working in industry, ideally in an operational background (Consulting experience desirable but not essential)
- Full UK Driving Licence and access to a car
- You should expect 50% of your time to be on site with the full analysis team which can mean travelling Sunday night and travelling home Friday early afternoon

Key skills required:

- Confident in engaging with, and presenting to, clients at C-level
- Ability to produce meaningful insight from information in short time-frames
- Ability to form strong relationships with the client at all levels
- A critical lens to identify and uncover issues
- Works well both in a team and leading a team
- Thrives working under pressure and to tight deadlines
- Highly proficient in MS Excel
- High numerical and literacy competence
- Demonstrable experience in data analysis
- Strong attention to detail



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Salary and Reward Details

Basic salary of £65,000 – £75,000 per annum (dependent on experience) plus generous commission scheme and uncapped earnings, OTE circa £110k+

We strongly believe that recognising the value that individuals bring to the business and rewarding them for it is important, which is why we offer:

- A heavily incentivised commission scheme based on analysis converting to project – the Presenting Analyst will earn commission on project revenue secured from analysis
- An additional 6 monthly company bonus scheme
- Car allowance of £4800 per annum, Bupa Private Healthcare, Pension Contribution, Life Assurance, Perkbox and other benefits
- 25 days annual leave increasing by 1 day a year after 3 years employment to a maximum of 30 days, with the ability to carry over 3 days to the following year if taken within the first two months. Additional time in lieu may be given after analyses where practical.

Progression Opportunities

We also take the opportunity for progression very seriously and are always open to offering individuals the opportunity to develop their career. Whilst this is a 'business as usual' role within the company, this is very much a development role to backfill the Practice Director – Analyses position.

